



佳 通 科 技 (苏 州) 有 限 公 司
Global Flex (Suzhou) Co., Ltd.

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Quote No. GFI-11666

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June 26, 2008

Carlos Brando
Motorola

**Subject: Quote for Motorola P/N 84001607001 revision P1
Assembly 01001615001, revision T1, Somerset Slider Flex**

Dear Brando,

Thank you for giving us the opportunity to quote the **Motorola P/N 84001607001 revision P1 Assembly 01001615001 ,revision T1**. Global Flex (Suzhou) Co., Ltd. is submitting the following unit price:

Prototype Part Pricing

Item	Quantity	Flex Only	Component Cost	Assembly Labor	Total Unit Price
1a.	1,300pcs	\$ 3.15	\$ 0.3904	\$ 0.30	\$ 3.8404

Prototype Tooling Charge

Item	Quantity	Description	Unit Price
1b.	1	NRE and Tooling for Flex (1-up Hard Tool) 1 Sets Tooling	\$ 2,500.00
1c.	1	NRE and Tooling for Assembly (Prototype Tool)	\$ 1,650.00

Assumptions:

- A) Motorola to provide fab drawing and Gerber.
- B) Part construction is 3 layer flex with 1/2 mil polyimide base and 0.5 mil adhesive, conductor layers are 1/3 oz copper, pattern plated, and cover layers are 1/2 mil polyimide with 0.7mil adhesive.
- C) Steel stiffener will be added at specified location, bonded to flex by CBF300 adhesive.
- D) All exposed pads will be plated with ENIG+OSP.
- E) Production parts will be die cut with hard tool. Tolerances of hard tool are:
 - Outline to outline: $\pm 0.005''$
 - Hole to outline: $\pm 0.010''$
 - Hole to hole: $\pm 0.003''$



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F) Parts will be electrically tested 100% for opens and shorts.

G) Assembled parts will be shipped in packaging trays. Number of parts per tray will be minimized to avoid any damage to parts.

Lead-time: **Prototype:** 2-2.5 weeks from date of receiving purchasing order or date of receiving components plus 1 week, whichever is greater.
Documents: Customer must supply a clean copy of drawing and all related specification.
Ship Method: FOB Suzhou, China.
Term: Net 60 days.
Validity: Quote is valid for 30 days.
Remark : Customer Cosign components listed in the page 3.

Thank you again for this opportunity.

Best regards,

Kelly Guan